

# INVESTOR UPDATE



## VISAKA INDUSTRIES LTD.

November 14, 2015

Sector: Building Products & Yarn

**BSE** ₹ 129.80

**NSE** ₹ 129.80

### Stock Information

Market Cap	₹ 2,061.30 Mn
Eq Shares O/S (F.V. Rs10)	15.88 Mn
52 Week High / Low (BSE)	189.00 / 85.00
52 Week High / Low (NSE)	188.80 / 85.00
BSE Code	509055
NSE Code	VISAKAIND

### Share Price Movement - Visaka Vs Sensex



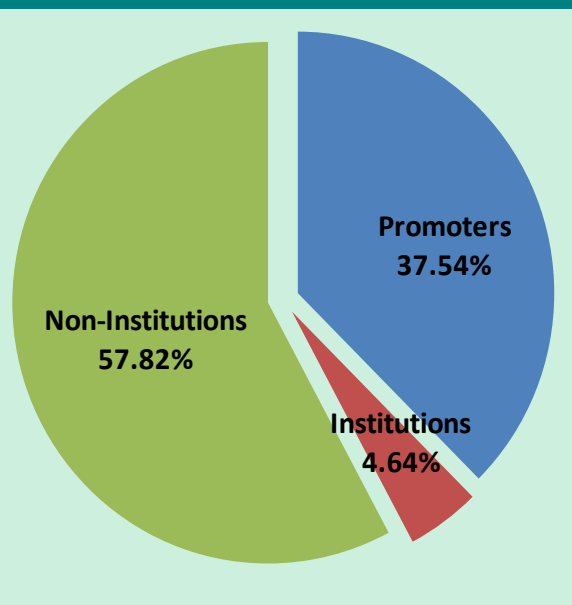
From 01-Jul-2015 to 30-Sept-2015

### Share Price Movement - Visaka Vs Nifty



From 01-Jul-2015 to 30-Sept-2015

### Shareholding Pattern as on 30 Sept, 2015



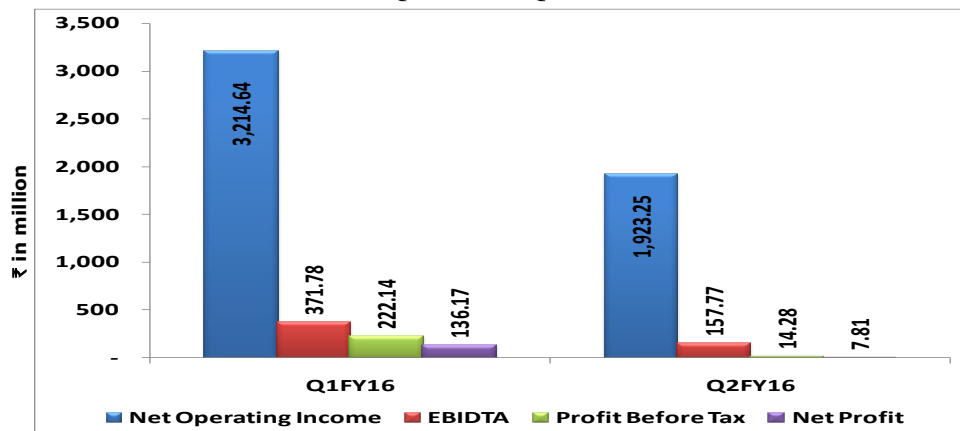
### Financial Snapshot

- ⇒ On sequential basis, Net Operating Income was at Rs 1,923.25 Mn in Q2FY16 as against Rs 3,214.64 Mn in Q1FY16. The Net Profit was at Rs 7.81 Mn in Q2FY16 as against Rs 136.17 Mn in Q1FY16.
- ⇒ On year-on-year basis, the Net Operating Income was at Rs 1,923.25 Mn in Q2FY16 as compared to Rs 2,095.82 Mn in Q2FY15.
- ⇒ Net Profit was at Rs 7.81 Mn in Q2FY16 as against a Net Profit of Rs 36.94 Mn in Q2FY15.

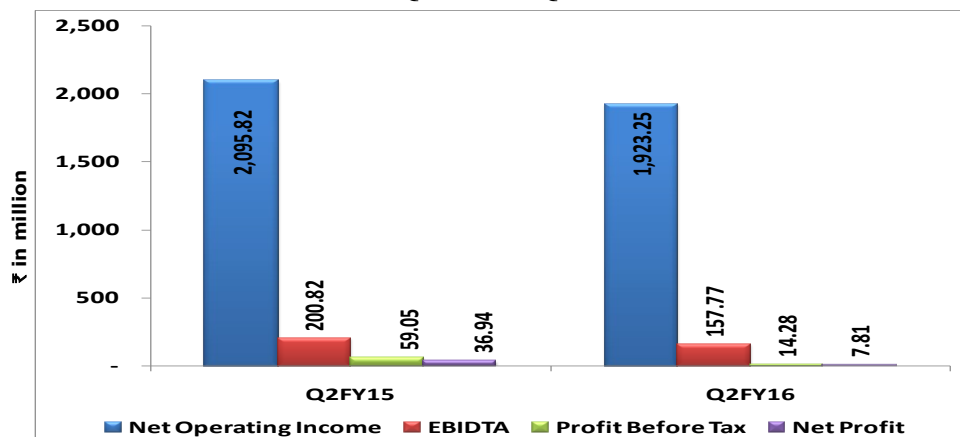
(₹ in million)

Particulars	Q2FY16	Q1FY16	Q2FY15
Net Operating Income	1,923.25	3,214.64	2,095.82
Other Income	5.59	12.70	6.66
Total Income	1,928.84	3,227.34	2,102.48
Expenditure	1,771.06	2,855.56	1,901.66
EBIDTA	157.77	371.78	200.82
Depreciation	95.26	94.97	101.51
EBIT	62.51	276.81	99.31
Interest	48.24	54.67	40.26
Profit/Loss before Tax	14.28	222.14	59.05
Tax	6.46	85.97	22.11
Net Profit/Loss	7.81	136.17	36.94
Earning Per Share (₹)	0.49	8.57	2.33

### Q1FY16 Vs Q2FY16



### Q2FY15 Vs Q2FY16



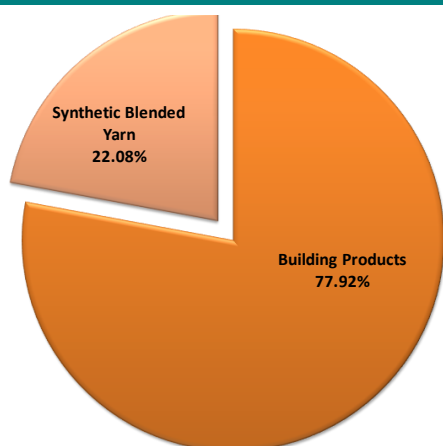


Financial performance as on September 30, 2015

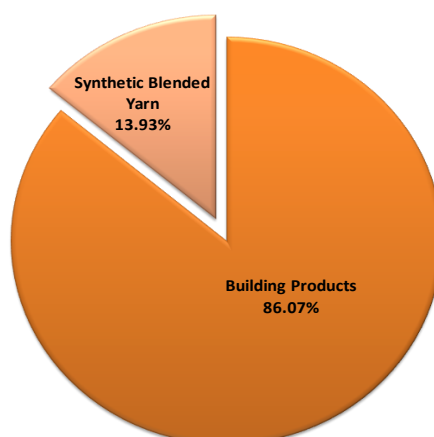
(₹ in Million)

Particulars	Quarter Ended			Year Ended
	30-09-2015	30-06-2015	30-09-2014	31-03-2015
1) Revenue from Operations	1,923.25	3,214.64	2,095.82	10,211.32
2) Other Income	5.59	12.70	6.66	24.20
<b>3) Total Income</b>	<b>1,928.84</b>	<b>3,227.34</b>	<b>2,102.48</b>	<b>10,235.52</b>
<b>4) Expenses</b>				
(a) Cost of materials consumed	1,240.78	1,686.21	1,540.66	6,048.85
(b) Purchases of stock-in-trade	2.30	2.19	3.08	10.81
(c) Changes in inventories of FG, WIP & Stock-in-trade	-277.02	199.31	-513.95	-284.62
(d) Employee benefits expense	153.76	185.37	134.63	593.48
(e) Other Expenses	651.25	782.48	737.25	2,883.74
<b>Total Expenses</b>	<b>1,771.06</b>	<b>2,855.56</b>	<b>1,901.66</b>	<b>9,252.26</b>
<b>5) Profit before depreciation, interest, and taxes (3-4)</b>	<b>157.77</b>	<b>371.78</b>	<b>200.82</b>	<b>983.26</b>
6) Depreciation	95.26	94.97	101.51	430.90
<b>7) Profit after depreciation but before interest, Exceptional Items (5-6)</b>	<b>62.51</b>	<b>276.81</b>	<b>99.31</b>	<b>552.36</b>
8) Finance Cost	48.24	54.67	40.26	220.26
<b>9) Profit after interest but before Exceptional Items (7-8)</b>	<b>14.28</b>	<b>222.14</b>	<b>59.05</b>	<b>332.10</b>
10) Exceptional Items	0.00	0.00	0.00	0.00
<b>11) Profit before Tax (9-10)</b>	<b>14.28</b>	<b>222.14</b>	<b>59.05</b>	<b>332.10</b>
12) Tax Expense	6.46	85.97	22.11	119.74
<b>13) Profit after Tax (11-12)</b>	<b>7.81</b>	<b>136.17</b>	<b>36.94</b>	<b>212.36</b>
14) Extraordinary Items	0.00	0.00	0.00	0.00
<b>15) Net Profit / (Loss) (13-14)</b>	<b>7.81</b>	<b>136.17</b>	<b>36.94</b>	<b>212.36</b>
<b>Earnings Per Equity Share</b>				
Basic	0.49	8.57	2.33	13.37
Diluted	0.49	8.57	2.33	13.37

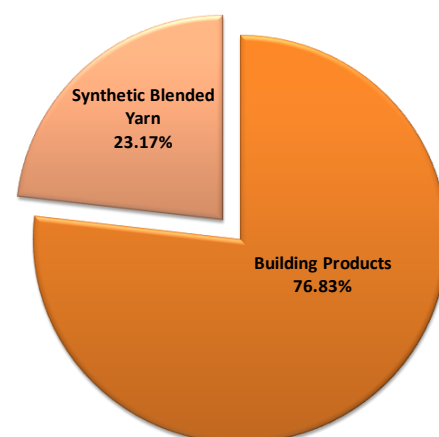
Revenue Break-up for Q2 FY16



Revenue Break-up for Q1 FY16



Revenue Break-up for Q2 FY15





Shareholding Pattern as on 30th September, 2015

Category of Shareholder	No. of Share holders	Total No. of Shares	Total No. of Shares held in Dematerialized Form	Total Shareholding as a % of total No. of Shares		Shares pledged or otherwise encumbered	
				As a % of (A+B)	As a % of (A+B+C)	No. of shares	As a % of Total No. of Shares
(A) Shareholding of Promoter and Promoter Group							
(1) Indian							
Individuals / Hindu Undivided Family	3	5,962,255	5,962,255	37.54	37.54	0	0.00
<b>Sub Total</b>	<b>3</b>	<b>5,962,255</b>	<b>5,962,255</b>	<b>37.54</b>	<b>37.54</b>	<b>0</b>	<b>0.00</b>
(2) Foreign							
Total shareholding of Promoter and Promoter Group (A)	<b>3</b>	<b>5,962,255</b>	<b>5,962,255</b>	<b>37.54</b>	<b>37.54</b>	<b>0</b>	<b>0.00</b>
(B) Public Shareholding							
(1) Institutions							
Mutual Funds / UTI	5	2,118	0	0.01	0.01	0	0.00
Financial Institutions / Banks	11	114,120	110,770	0.72	0.72	0	0.00
Foreign Institutional Investors	3	620,589	620,589	3.91	3.91	0	0.00
<b>Sub Total</b>	<b>19</b>	<b>736,827</b>	<b>731,359</b>	<b>4.64</b>	<b>4.64</b>	<b>0</b>	<b>0.00</b>
(2) Non-Institutions							
Bodies Corporate	444	3,189,109	3,173,999	20.08	20.08	0	0.00
Individuals							
Individual shareholders holding nominal share capital up to Rs. 1 lakh	15,389	4,220,154	3,747,399	26.57	26.57	0	0.00
Individual shareholders holding nominal share capital in excess of Rs. 1 lakh	40	1,581,812	1,581,812	9.96	9.96	0	0.00
Any Others (Specify)	<b>260</b>	<b>190,795</b>	<b>189,625</b>	<b>1.20</b>	<b>1.20</b>	<b>0</b>	<b>0.00</b>
Non Resident Indians	61	33,887	33,887	0.21	0.21	0	0.00
Clearing Members	195	153,303	152,133	0.97	0.97	0	0.00
Trusts	4	3,605	3,605	0.02	0.02	0	0.00
<b>Sub Total</b>	<b>16,133</b>	<b>9,181,870</b>	<b>8,692,835</b>	<b>57.82</b>	<b>57.82</b>	<b>0</b>	<b>0.00</b>
Total Public shareholding (B)	<b>16,152</b>	<b>9,918,697</b>	<b>9,424,194</b>	<b>62.46</b>	<b>62.46</b>	<b>0</b>	<b>0.00</b>
<b>Total (A)+(B)</b>	<b>16,155</b>	<b>15,880,952</b>	<b>15,386,449</b>	<b>100.00</b>	<b>100.00</b>	<b>0</b>	<b>0.00</b>
(C) Shares held by Custodians and against which Depository Receipts have been issued	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>Total (A)+(B)+(C)</b>	<b>16,155</b>	<b>15,880,952</b>	<b>15,386,449</b>	<b>100.00</b>	<b>100.00</b>	<b>0</b>	<b>0.00</b>

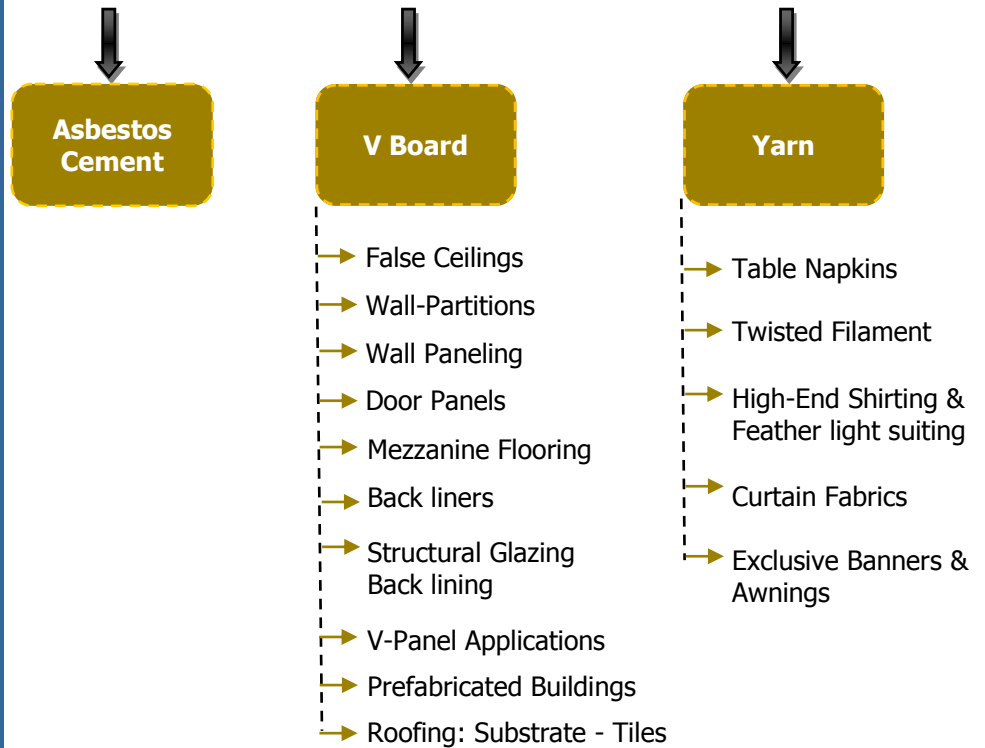


Visaka Industries Ltd., established in 1985, is a well diversified company with sizeable presence in Fibre cement sheets, yarn, and building products. By adhering to stringent quality control measures and being sincere to quality systems, the yarn business division of Visaka obtained ISO certificate in 1995 which has been later upgraded by ISO 9001-2000.

The company today enjoys an installed capacity of 8,02,000 tonnes per annum of Cement asbestos products and 1,29,750 tonnes per annum of Fibre cement sheets with a strong network of 6000 plus Stockists/Dealers throughout India. This apart the company has depots in 36 major cities and towns, country-wide to ensure smooth supply of its products. Favorable industry developments, diversified portfolio and rich expertise in tapping the potential opportunities are going to mark a remarkable business for Visaka Industries in the coming years.

## Business Verticals of Visaka Industries

### Business Verticals



*If you are interested to meet the company's management please do contact us, we shall be glad to facilitate the meeting.*  
Mum: +91 22 6149 1631      Hyd: +91 40 6716 1619      E-Mail: [ir@irkcpl.com](mailto:ir@irkcpl.com)

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