

# INVESTOR UPDATE



## VISAKA INDUSTRIES LTD.

November 11, 2017

Sector: Building Products & Yarn

<b>BSE</b>	<b>Rs 680.90</b>
<b>NSE</b>	<b>Rs 681.50</b>

### Stock Information

Market Cap	Rs 10,799.00 Mn
Eq Shares O/S (F.V. Rs10)	15.88 Mn
52 Week High / Low (BSE)	733.90 / 172.30
52 Week High / Low (NSE)	733.95 / 172.25
BSE Code	509055
NSE Code	VISAKAIND

### Share Price Movement - Visaka - Sensex



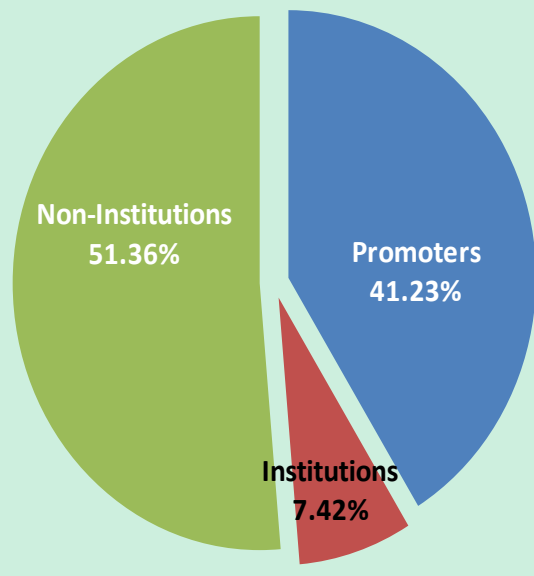
From 01-Jul-2017 to 30-Sept-2017

### Share Price Movement - Visaka - Nifty



From 01-Jul-2017 to 30-Sept-2017

### Shareholding Pattern as on 30 September, 2017



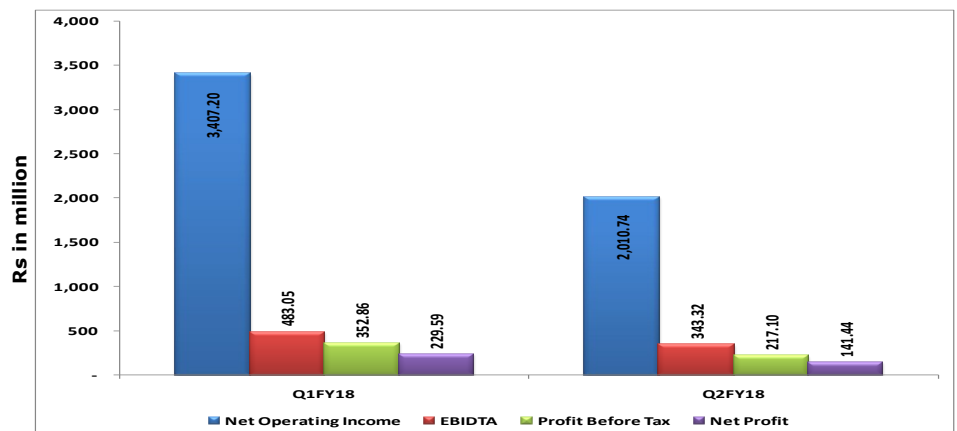
### Financial Snapshot

- ⇒ On year-on-year basis, the Net Operating Income was at Rs 2010.74 Mn in Q2FY18 as compared to Rs. 2164.41, Mn in Q2FY17. The Net Profit was at Rs 141.44 Mn Q2FY18 as against Rs 97.94 Mn in Q2FY17.
- ⇒ On sequential basis, the Net Operating Income was at Rs 2,010.74 Mn in Q2FY18 as against Rs 3,407.20 Mn in Q1FY18.
- ⇒ Net Profit was at Rs 141.44Mn in Q2FY18 as against Rs 229.59 Mn in Q1FY18.
- ⇒ EPS was at Rs 8.91Q2FY18 as against Rs 14.46 in Q1FY18.

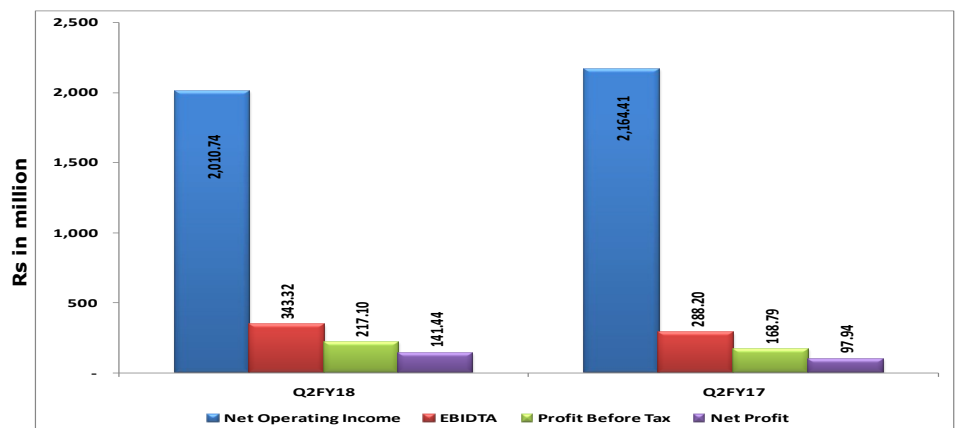
(Rs in million)

Particulars	Q2FY18	Q1FY18	Q2FY17
Net Operating Income	<b>2,010.74</b>	<b>3,407.20</b>	<b>2,164.41</b>
Other Income	10.15	15.89	10.79
Total Income	<b>2,020.89</b>	<b>3,423.09</b>	<b>2,175.20</b>
Expenditure	1,677.57	2,940.04	1,886.99
EBIDTA	<b>343.32</b>	<b>483.05</b>	<b>288.20</b>
Depreciation	86.31	90.47	81.04
EBITA	<b>257.01</b>	<b>392.58</b>	<b>207.17</b>
Interest	39.91	39.72	38.38
Profit/Loss before Tax	<b>217.10</b>	<b>352.86</b>	<b>168.79</b>
Tax	75.66	123.27	70.85
Net Profit/Loss	<b>141.44</b>	<b>229.59</b>	<b>97.94</b>
Earning Per Share (Rs)	8.91	14.46	23.36

### Q1FY18 Vs Q2FY18



### Q2FY17 Vs Q2FY18



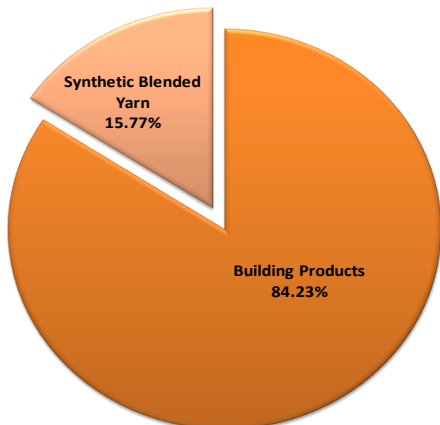


Financial performance as on September 30, 2017

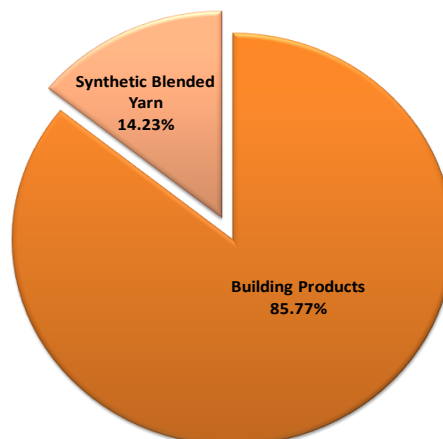
(Rs in Million)

Particulars	Quarter Ended			30-09-2017	30-09-2016	Year Ended 31-03-2017
	30-09-2017	30-06-2017	30-09-2016			
1) Income from Operations	2,010.75	3,407.20	2,164.41	5,417.95	5,565.41	9,667.32
2) Other Income	10.15	15.89	10.79	26.03	38.61	37.69
<b>3) Total Income</b>	<b>2,020.89</b>	<b>3,423.09</b>	<b>2,175.20</b>	<b>5,443.98</b>	<b>5,604.03</b>	<b>9,705.01</b>
<b>4) Expenses</b>						
(a) Cost of materials consumed	1,081.42	1,741.06	1,398.09	2,822.48	3,253.92	4,969.02
(b) Purchases of stock-in-trade	1.27	3.91	2.25	5.18	4.71	10.92
(c) Changes in inventories of FG, WIP & Stock-in-trade	-223.71	304.39	-370.14	80.69	-107.20	-25.42
(d) Employee benefits expense	208.80	258.32	170.04	467.12	371.54	774.07
(e) Other Expenses	609.79	632.36	686.76	1,242.15	1,402.14	2,791.20
<b>Total Expenses</b>	<b>1,677.57</b>	<b>2,940.04</b>	<b>1,886.99</b>	<b>4,617.61</b>	<b>4,925.11</b>	<b>8,519.79</b>
<b>5) Profit before depreciation, interest, and taxes (3-4)</b>	<b>343.32</b>	<b>483.05</b>	<b>288.20</b>	<b>826.37</b>	<b>678.92</b>	<b>1,185.22</b>
6) Depreciation	86.31	90.47	81.04	176.79	162.43	340.76
<b>7) Profit after depreciation but before interest, Exceptional Items (5-6)</b>	<b>257.01</b>	<b>392.58</b>	<b>207.17</b>	<b>649.59</b>	<b>516.49</b>	<b>844.45</b>
8) Finance Cost	39.91	39.72	38.38	79.63	89.98	180.49
<b>9) Profit after interest but before Exceptional Items (7-8)</b>	<b>217.10</b>	<b>352.86</b>	<b>168.79</b>	<b>569.96</b>	<b>426.51</b>	<b>663.97</b>
10) Exceptional Items	0.00	0.00	0.00	0.00	0.00	0.00
<b>11) Profit before Tax (9-10)</b>	<b>217.10</b>	<b>352.86</b>	<b>168.79</b>	<b>569.96</b>	<b>426.51</b>	<b>663.97</b>
12) Tax Expense	75.66	123.27	70.85	198.93	161.80	255.93
<b>13) Profit after Tax (11-12)</b>	<b>141.44</b>	<b>229.59</b>	<b>97.94</b>	<b>371.02</b>	<b>264.71</b>	<b>408.04</b>
14) Extraordinary Items	0.00	0.00	0.00	0.00	0.00	0.00
<b>15) Net Profit / (Loss) (13-14)</b>	<b>141.44</b>	<b>229.59</b>	<b>97.94</b>	<b>371.02</b>	<b>264.71</b>	<b>408.04</b>
<b>Earnings Per Equity Share</b>						
Basic	8.91	14.46	6.17	23.36	16.67	25.69
Diluted	8.91	14.46	6.17	23.36	16.67	25.69

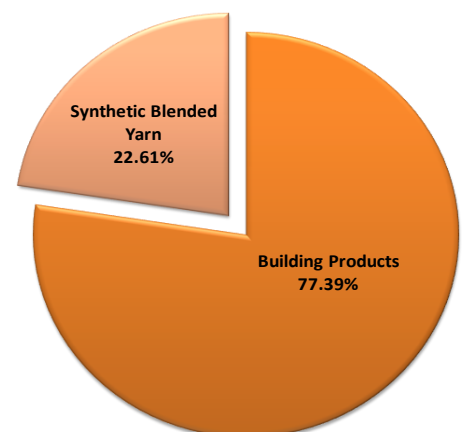
Revenue Break-up for Q2 FY18



Revenue Break-up for Q1 FY18



Revenue Break-up for Q2 FY17





Shareholding Pattern as on September 30, 2017

Category of Shareholder	No. of Share holders	No. of fully paid up equity shares held	Total No. of Shares held	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) As a % of (A+B+C2)	Number of equity shares held in dematerialized form
<b>(A) Promoter &amp; Promoter Group</b>					
<b>(A1) Indian</b>					
Individuals / Hindu Undivided Family	3	5,978,940	5,978,940	37.65	5,978,940
Others (Promoter Group)	2	568,333	568,333	3.58	568,333
<b>Sub Total A1</b>	<b>5</b>	<b>6,547,273</b>	<b>6,547,273</b>	<b>41.23</b>	<b>6,547,273</b>
<b>(A2) Foreign</b>					
<b>A=A1+A2</b>	<b>5</b>	<b>6,547,273</b>	<b>6,547,273</b>	<b>41.23</b>	<b>6,547,273</b>
<b>(B) Public Shareholding</b>					
<b>(B1) Institutions</b>					
Mutual Funds / UTI	6	97,118	97,118	0.61	97,118
Foreign Portfolio Investors	30	1,038,782	1,038,782	6.54	1,038,782
Financial Institutions / Banks	10	41,894	41,894	0.26	41,894
<b>Sub Total B1</b>	<b>46</b>	<b>1,177,794</b>	<b>1,177,794</b>	<b>7.42</b>	<b>1,177,794</b>
<b>(B2) Central Government/ State Government(s)/ President of India</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>(B3) Non-Institutions</b>					
Individual shareholders holding nominal share capital upto Rs. 2 lakh	18,993	4,180,430	4,180,430	26.32	4,180,430
Individual shareholders holding nominal share capital in excess of Rs. 2 lakh	20	1,251,386	1,251,386	7.88	1,251,386
NBFCs registered with RBI	8	63,995	63,995	0.40	63,995
Others (Non-Inst.)	947	2,660,074	2,660,074	16.75	2,660,074
<b>Sub Total B3</b>	<b>19,968</b>	<b>8,155,885</b>	<b>8,155,885</b>	<b>51.36</b>	<b>8,155,885</b>
<b>B=B1+B2+B3</b>	<b>20,014</b>	<b>9,333,679</b>	<b>9,333,679</b>	<b>58.77</b>	<b>9,333,679</b>
<b>(C) Non Promoter-Non Public</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Grand Total (A+B+C)</b>	<b>20,019</b>	<b>15,880,952</b>	<b>15,880,952</b>	<b>100</b>	<b>15,880,952</b>

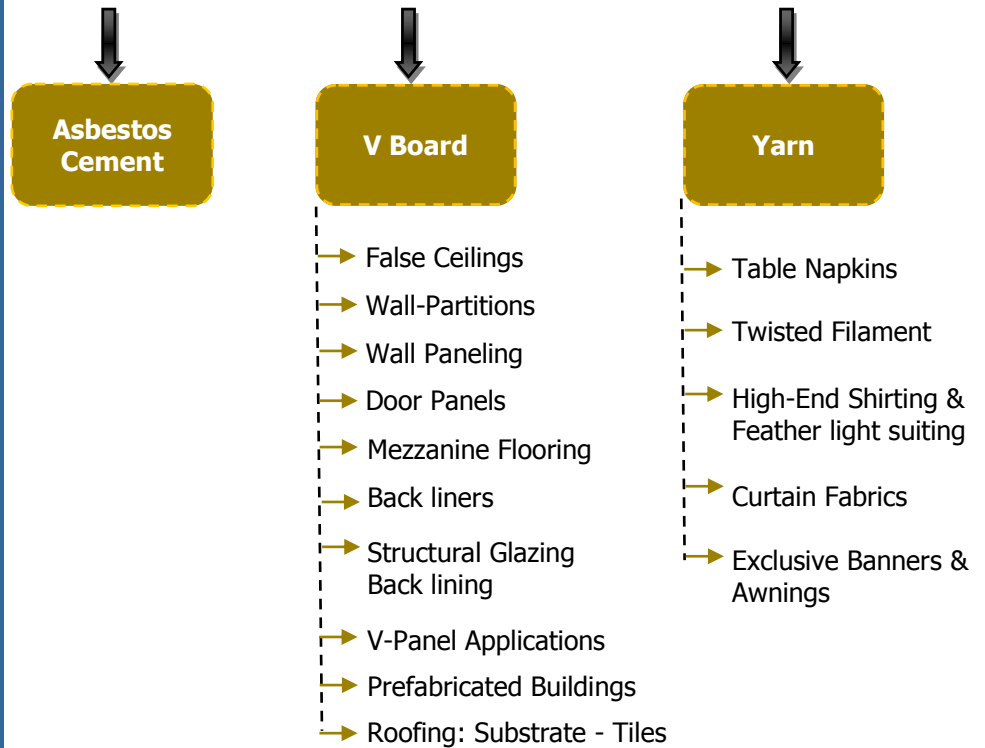


Visaka Industries Ltd., established in 1985, is a well diversified company with sizeable presence in Fibre cement sheets, yarn, and building products. By adhering to stringent quality control measures and being sincere to quality systems, the yarn business division of Visaka obtained ISO certificate in 1995 which has been later upgraded by ISO 9001-2000.

The company today enjoys an installed capacity of 8,02,000 tonnes per annum of Cement asbestos products and 1,29,750 tonnes per annum of Fibre cement sheets with a strong network of 6000 plus Stockists/Dealers throughout India. This apart the company has depots in 36 major cities and towns, country-wide to ensure smooth supply of its products. Favorable industry developments, diversified portfolio and rich expertise in tapping the potential opportunities are going to mark a remarkable business for Visaka Industries in the coming years.

### Business Verticals of Visaka Industries

#### Business Verticals



*If you are interested to meet the company's management please do contact us, we shall be glad to facilitate the meeting.*  
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