

INVESTOR UPDATE



VISAKA INDUSTRIES LTD.

February 9, 2015

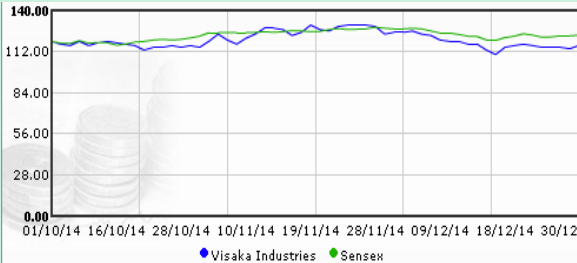
Sector: Building Products & Yarn

BSE	₹ 114.55
NSE	₹ 114.50

Stock Information

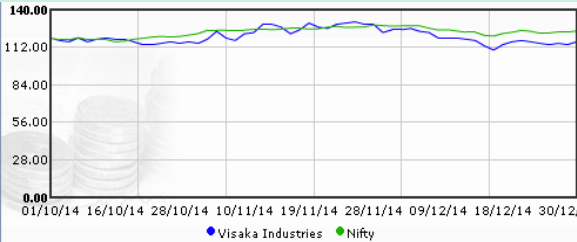
Market Cap	₹ 1,819.20 Mn
Eq Shares O/S (F.V. Rs10)	15.88 Mn
52 Week High / Low (BSE)	143.00 / 67.00
52 Week High / Low (NSE)	144.00 / 66.50
BSE Code	509055
NSE Code	VISAKAIND

Share Price Movement - Visaka Vs Sensex



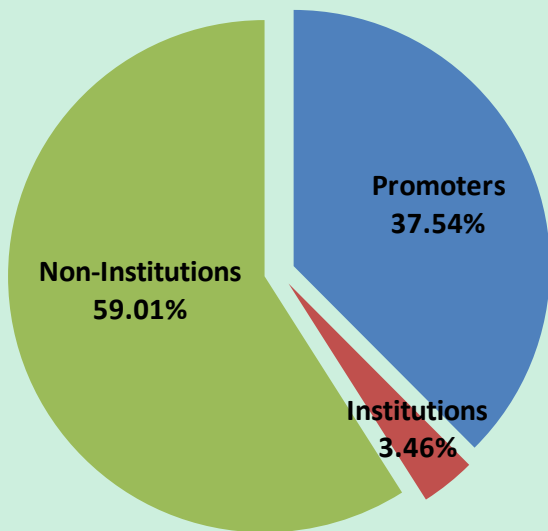
From 01-Oct-2014 to 31-Dec-2014

Share Price Movement - Visaka Vs Nifty



From 01-Oct-2014 to 31-Dec-2014

Shareholding Pattern as on 31 Dec, 2014



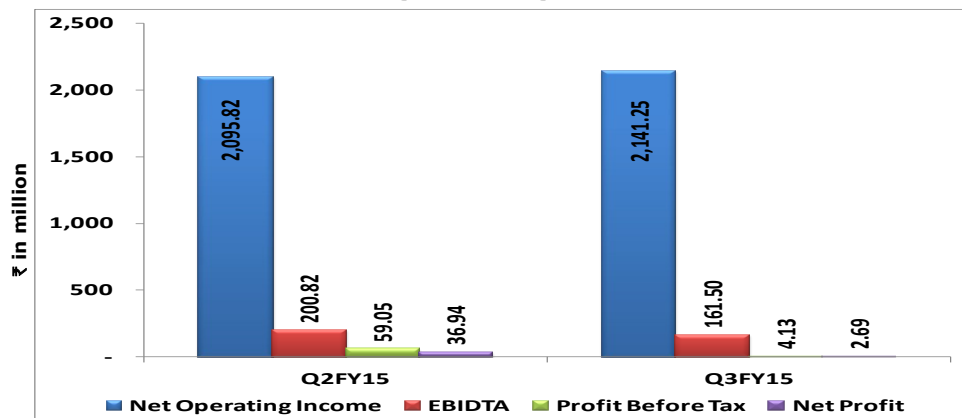
Financial Snapshot

- ⇒ On year-on-year basis, the Net Operating Income was higher at Rs 2,141.25 Mn in Q3FY15 as compared to Rs 1,879.48 Mn in Q3FY14.
- ⇒ Net Profit was also higher at Rs 2.69 Mn in Q3FY15 as against a Net Loss of Rs 46.90 Mn in Q3FY14.
- ⇒ EPS was up at Rs 0.17 Q3FY15 as against Rs (2.95) in Q3FY14.
- ⇒ On sequential basis, Net Operating Income was at Rs 2,141.25 Mn in Q3FY15 as against Rs 2,095.82 Mn in Q2FY15. The Net Profit was down in Q3FY15 at Rs 2.69 Mn as against Rs 36.94 Mn in Q2FY15.

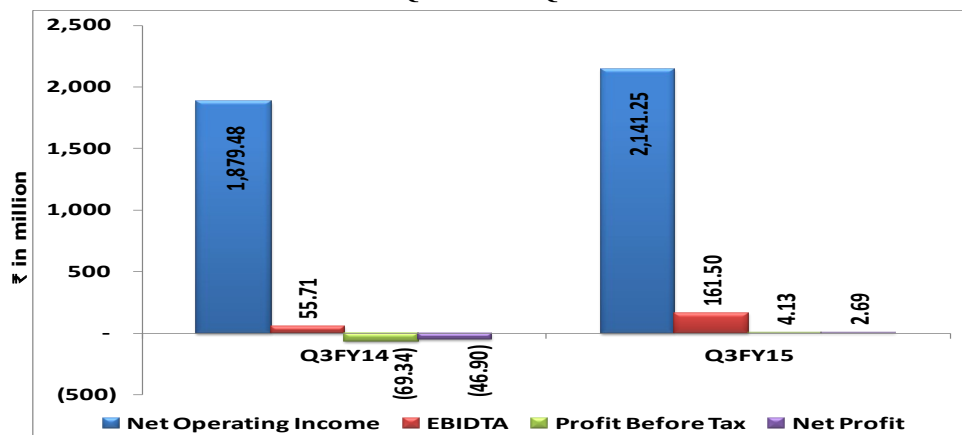
(₹ in million)

Particulars	Q3FY15	Q2FY15	Q3FY14
Net Operating Income	2,141.25	2,095.82	1,879.48
Other Income	7.14	6.66	5.86
Total Income	2,148.39	2,102.48	1,885.34
Expenditure	1,986.89	1,901.66	1,829.63
EBIDTA	161.50	200.82	55.71
Depreciation	98.16	101.51	62.55
EBIT	63.34	99.31	(6.84)
Interest	59.21	40.26	62.50
Profit/Loss before Tax	4.13	59.05	(69.34)
Tax	1.44	22.11	(22.44)
Net Profit/Loss	2.69	36.94	(46.90)
Earning Per Share (₹)	0.17	2.33	(2.95)

Q2FY15 Vs Q3FY15



Q3FY14 Vs Q3FY15



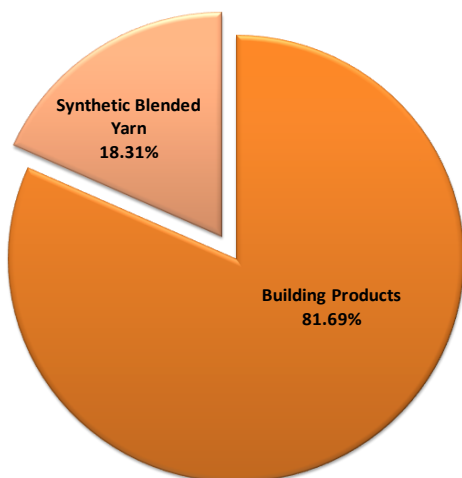


Financial performance as on December 31, 2014

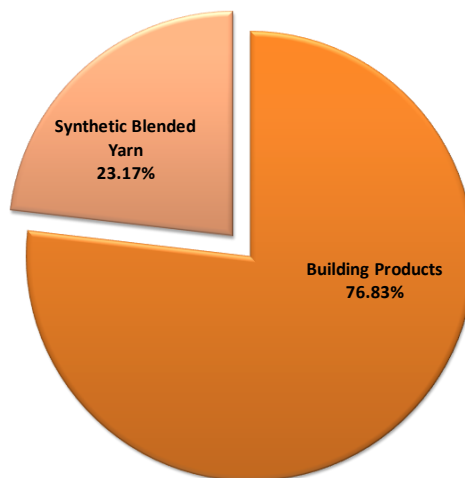
(₹ in Million)

Particulars	Quarter Ended			Year Ended
	31-12-2014	30-09-2014	31-12-2013	31-03-2014
1) Revenue from Operations	2,141.25	2,095.82	1,879.48	8,921.03
2) Other Income	7.14	6.66	5.86	53.59
3) Total Income	2,148.39	2,102.48	1,885.34	8,974.62
4) Expenses				
(a) Cost of materials consumed	1,461.08	1,540.66	1,195.61	5,249.87
(b) Purchases of stock-in-trade	2.39	3.08	2.38	10.13
(c) Changes in inventories of FG, WIP & Stock-in-trade	-326.28	-513.95	-34.36	341.30
(d) Employee benefits expense	134.93	134.63	123.50	520.02
(e) Other Expenses	714.77	737.25	542.50	2,226.79
Total Expenses	1,986.89	1,901.66	1,829.63	8,348.11
5) Profit/(Loss) before depreciation, interest, and taxes(3-4)	161.50	200.82	55.71	626.51
6) Depreciation	98.16	101.51	62.55	224.56
7) Profit/(Loss) after depreciation but before interest, Exceptional Items(5-6)	63.34	99.31	-6.84	401.94
8) Finance Cost	59.21	40.26	62.50	213.99
9) Profit/(Loss) after interest but before Exceptional Items(7-8)	4.13	59.05	-69.34	187.95
10) Exceptional Items	0.00	0.00	0.00	0.00
11) Profit/(Loss) before Tax(9-10)	4.13	59.05	-69.34	187.95
12) Tax Expense	1.44	22.11	-22.44	68.28
13) Profit/(Loss) after Tax(11-12)	2.69	36.94	-46.90	119.68
14) Extraordinary Items	0.00	0.00	0.00	0.00
15) Net Profit/(Loss)(13-14)	2.69	36.94	-46.90	119.68
Earnings Per Equity Share				
Basic(₹)	0.17	2.33	-2.95	7.54
Diluted(₹)	0.17	2.33	-2.95	7.54

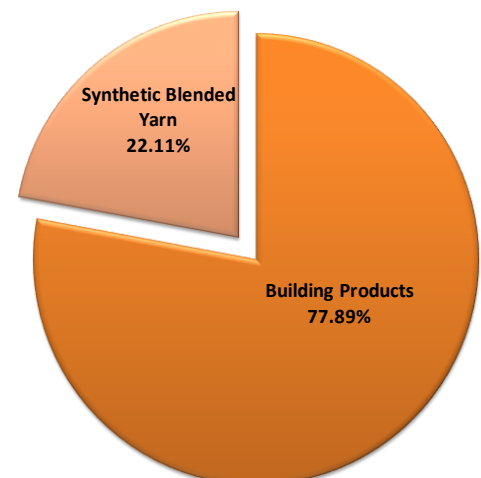
Revenue Break-up for Q3 FY15



Revenue Break-up for Q2 FY15



Revenue Break-up for Q3 FY14





Shareholding Pattern as on 31st December, 2014

Category of Shareholder	No. of Share holders	Total No. of Shares	Total No. of Shares held in Dematerialized Form	Total Shareholding as a % of total No. of Shares		Shares pledged or otherwise encumbered	
				As a % of (A+B)	As a % of (A+B+C)	No. of shares	As a % of Total No. of Shares
(A) Shareholding of Promoter and Promoter Group							
(1) Indian							
Individuals / Hindu Undivided Family	3	5,961,255	5,961,255	37.54	37.54	400,000	6.71
Sub Total	3	5,961,255	5,961,255	37.54	37.54	400,000	6.71
(2) Foreign							
Total shareholding of Promoter and Promoter Group (A)	3	5,961,255	5,961,255	37.54	37.54	400,000	6.71
(B) Public Shareholding							
(1) Institutions							
Mutual Funds / UTI	5	2,118	0	0.01	0.01	0	0.00
Financial Institutions / Banks	9	199,921	196,571	1.26	1.26	0	0.00
Foreign Institutional Investors	4	346,803	346,803	2.18	2.18	0	0.00
Sub Total	18	548,842	543,374	3.46	3.46	0	0.00
(2) Non-Institutions							
Bodies Corporate	444	3,665,911	3,650,801	23.08	23.08	0	0.00
Individuals							
Individual shareholders holding nominal share capital up to Rs. 1 lakh	14,876	4,167,046	3,684,758	26.24	26.24	0	0.00
Individual shareholders holding nominal share capital in excess of Rs. 1 lakh	34	1,336,586	1,283,676	8.42	8.42	0	0.00
Any Others (Specify)	223	201,312	200,142	1.27	1.27	0	0.00
NRIs/OCBs	184	175,652	174,482	1.11	1.11	0	0.00
Clearing Members	38	23,660	23,660	0.15	0.15	0	0.00
Trusts	1	2,000	2,000	0.01	0.01		
Sub Total	15,577	9,370,855	8,819,377	59.01	59.01	0	0.00
Total Public shareholding (B)	15,595	9,919,697	9,362,751	62.46	62.46	0	0.00
Total (A)+(B)	15,598	15,880,952	15,324,006	100.00	100.00	400,000	2.52
(C) Shares held by Custodians and against which Depository Receipts have been issued	0	0	0	0.00	0.00	0	0.00
Total (A)+(B)+(C)	15,598	15,880,952	15,324,006	100.00	100.00	400,000	2.52

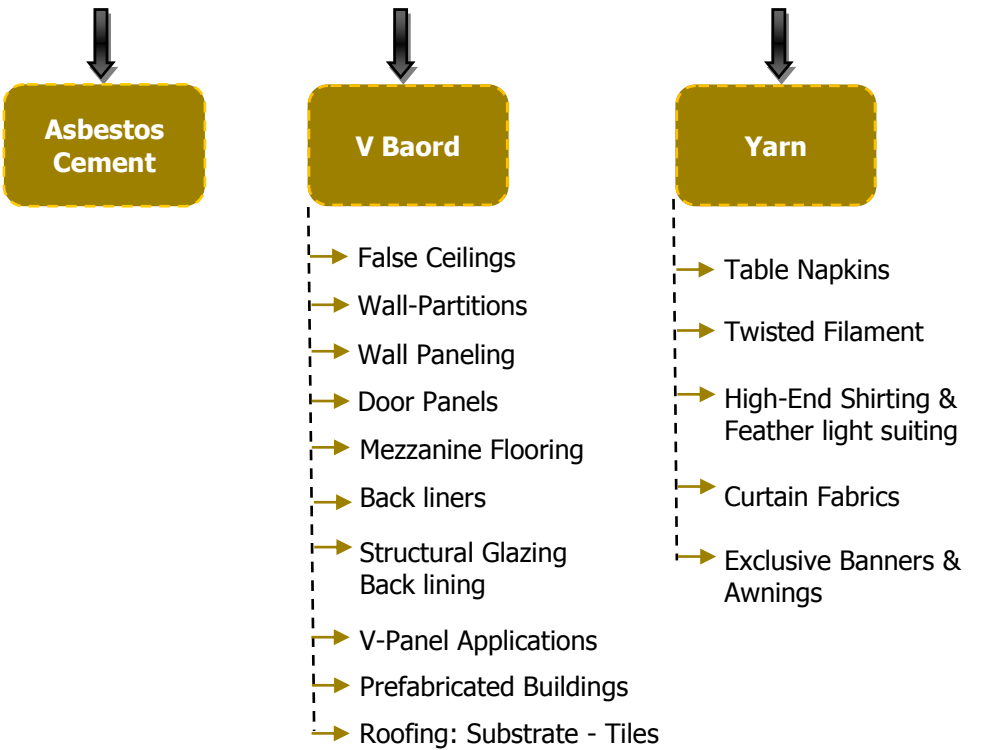


Visaka Industries Ltd., established in 1985, is a well diversified company with sizeable presence in Fibre cement sheets, yarn, and building products. By adhering to stringent quality control measures and being sincere to quality systems, the yarn business division of Visaka obtained ISO certificate in 1995 which has been later upgraded by ISO 9001-2000.

The company today enjoys an installed capacity of 7,52,000 MT of Fibre sheets with a strong network of 6000 plus Stockists /Dealers throughout India. This apart the company has depots in 36 major cities and towns, country-wide to ensure smooth supply of its products. Favorable industry developments, diversified portfolio and rich expertise in tapping the potential opportunities are going to mark a remarkable business for Visaka Industries in the coming years.

Business Verticals of Visaka Industries

Business Verticals



If you are interested to meet the company's management please do contact us, we shall be glad to facilitate the meeting.
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