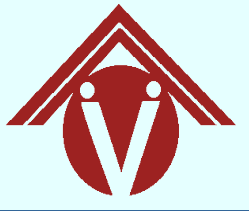


# INVESTOR UPDATE



May 30, 2011

## Visaka Industries Ltd.

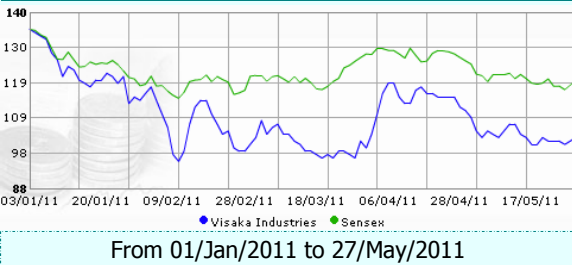
Sector: Building Products & Yarn

<b>BSE</b>	<b>₹ 101.30</b>
<b>NSE</b>	<b>₹ 102.00</b>

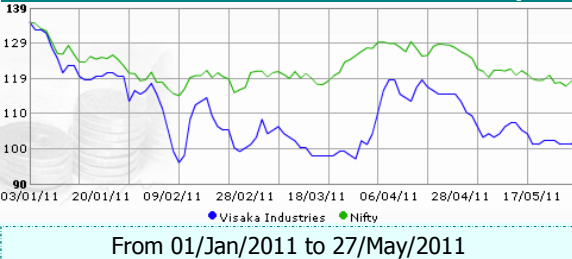
### Stock Information

Market Cap	₹ 160.87 Cr
Eq Shares O/S (F.V. Rs10)	15.88 Mn
52 Week High / Low (BSE)	187.0 / 90.00
52 Week High / Low (NSE)	186.90 / 92.20
BSE Code	509055
NSE Code	VISAKAIND

### Share Price Movement - Visaka Vs Sensex

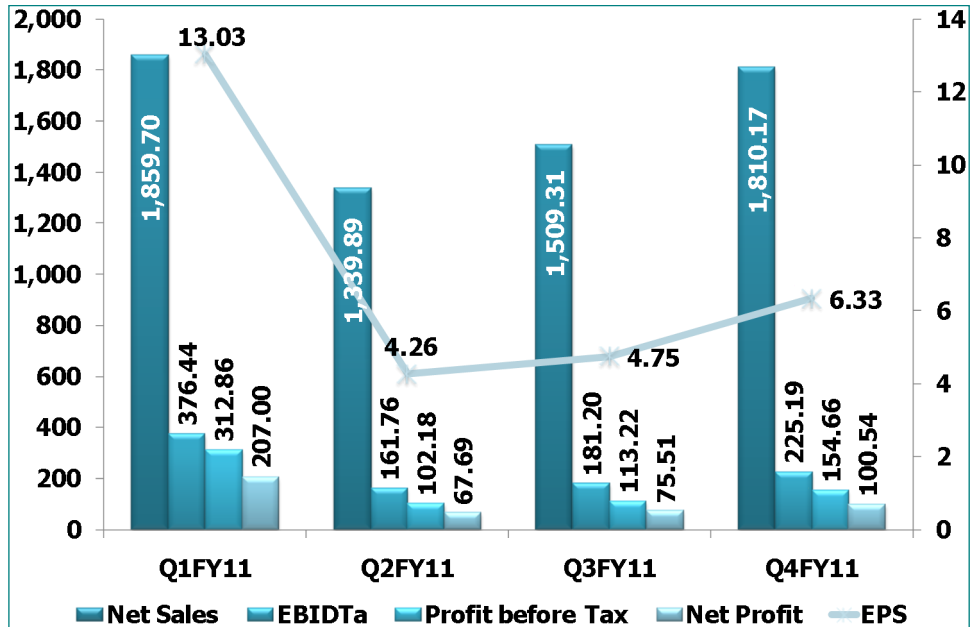


### Share Price Movement - Visaka Vs Nifty

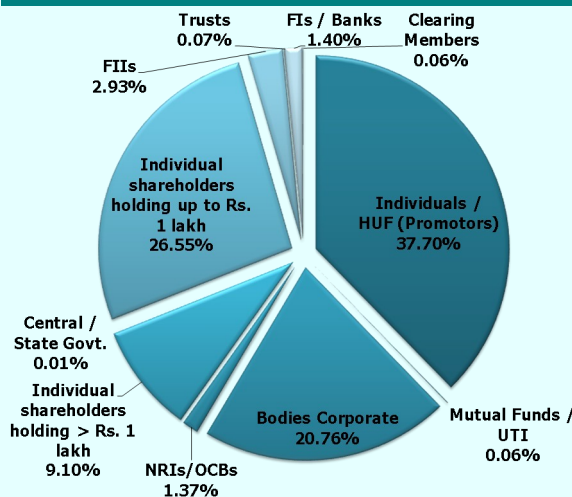


### Quarterly Financial Snapshot

Particulars	Unaudited (₹ in million)			
	Q4FY11	Q3FY11	Q2FY11	Q1FY11
Net Sales	1810.17	1509.31	1339.89	1,859.70
EBIDTa	225.19	181.20	161.76	376.44
Profit before Tax	154.66	113.22	102.18	312.86
Net Profit	100.54	75.51	67.69	207.00
EPS	6.33	4.75	4.26	13.03

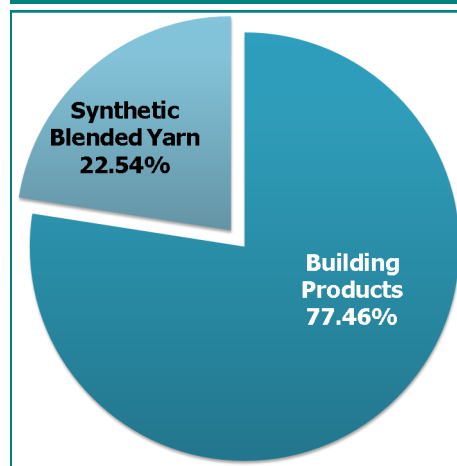


### Shareholding Pattern as on 31st Mar, 2011

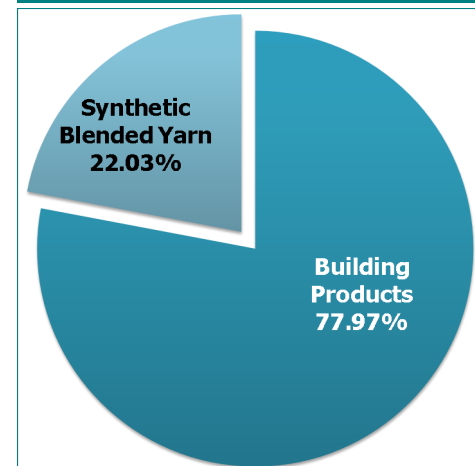


### Sector wise revenue for Visaka Industries

#### Break-up for Q4 FY11



#### Break-up for FY11





## AUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED MARCH 31, 2011

(₹ in Million)

PARTICULARS	Three months ended		Year ended	
	31.03.2011	31.03.2010	31.03.2011	31.03.2010
	Audited	Un-Audited	Audited	Audited
Net Sales / Income from Operations	1,801.23	1,709.24	6,502.96	6,042.47
Other Operating Income	8.94	2.89	30.82	20.16
<b>Total</b>	<b>1,810.17</b>	<b>1,712.13</b>	<b>6,533.78</b>	<b>6,062.63</b>
(Increase) / Decrease in stock in trade & WIP	-15.51	39.69	-45.50	-258.13
Consumption of raw material / Direct expenses	1,084.39	858.67	3,707.33	3,362.20
Consumable stores & Spares	67.36	65.98	254.32	232.03
Employees cost	82.22	69.69	338.76	288.49
Freight	149.76	151.76	520.48	464.81
Power & Fuel	87.18	75.37	334.99	295.49
Depreciation	40.27	38.21	164.01	183.91
Other expenditure	148.85	190.42	554.80	566.62
<b>Total</b>	<b>1,644.51</b>	<b>1,489.80</b>	<b>5,829.18</b>	<b>5,135.42</b>
<b>Profit from Operations before Other Income, Interest and Exceptional Items</b>	165.66	222.33	704.60	927.21
Other Income	19.26	30.35	75.98	63.35
<b>Profit from Operations before Interest and Exceptional Items</b>	<b>184.92</b>	<b>252.68</b>	<b>780.58</b>	<b>990.56</b>
Interest	30.26	29.27	97.65	109.28
<b>Profit after Interest but before Exceptional Items</b>	<b>154.66</b>	<b>223.41</b>	<b>682.92</b>	<b>881.28</b>
Exceptional Items	0.00	0.00	0.00	17.60
<b>Profit before Tax</b>	<b>154.66</b>	<b>223.41</b>	<b>682.92</b>	<b>863.68</b>
Provision for Taxation	54.13	77.92	232.18	291.57
<b>Profit after Tax</b>	<b>100.54</b>	<b>145.49</b>	<b>450.74</b>	<b>572.11</b>
Extraordinary Items	0.00	0.00	0.00	0.00
<b>Net Profit</b>	<b>100.54</b>	<b>145.49</b>	<b>450.74</b>	<b>572.11</b>
Paid-up Equity Share Capital	158.81	158.81	158.81	158.81
Reserves (excluding revaluation reserve)	0.00	0.00	0.00	0.00
Earning Per Share before Extra Ordinary Items				
Basic (₹)	6.33	9.16	28.38	36.03
Diluted (₹)	6.33	9.16	28.38	36.03
Earning Per Share After Extra Ordinary Items				
Basic (₹)	6.33	9.16	28.38	36.03
Diluted (₹)	6.33	9.16	28.38	36.03
Public Share Holding				
-Number of equity shares	9,893,422	9,893,422	9,893,422	9,893,422
-Percentage of shareholding	62.30%	62.30%	62.30%	62.30%



## Share Holding Pattern as on 31st March, 2011

Category of Shareholder	No. of Share holders	Total No. of Shares	Total No. of Shares held in Dematerialized Form	Total Shareholding as a % of total No. of Shares		Shares pledged or otherwise encumbered	
				As a % of (A+B)	As a % of (A+B+C)	No. of shares	As a % of Total No. of Shares
(A) Shareholding of Promoter and Promoter Group							
(1) Indian							
Individuals / Hindu Undivided Family	8	5,987,530	5,979,255	37.70	37.70	1,400,000	23.38
Sub Total	8	5,987,530	5,979,255	37.70	37.70	1,400,000	23.38
(2) Foreign							
Total shareholding of Promoter and Promoter Group (A)	<b>8</b>	<b>5,987,530</b>	<b>5,979,255</b>	<b>37.70</b>	<b>37.70</b>	<b>1,400,000</b>	<b>23.38</b>
(B) Public Shareholding							
(1) Institutions							
Mutual Funds / UTI	8	9,302	7,184	0.06	0.06	-	-
Financial Institutions / Banks	9	221,711	219,361	1.40	1.40	-	-
Central Government / State Governments)	2	1,000	-	0.01	0.01	-	-
Foreign Institutional Investors	7	465,021	465,021	2.93	2.93	-	-
Sub Total	26	697,034	691,566	4.39	4.39	-	-
(2) Non-Institutions							
Bodies Corporate	497	3,296,716	3,281,456	20.76	20.76	-	-
Individuals						-	-
Individual shareholders holding nominal share capital up to Rs. 1 lakh	14,621	4,216,505	3,696,142	26.55	26.55	-	-
Individual shareholders holding nominal share capital in excess of Rs. 1 lakh	44	1,445,056	1,392,146	9.10	9.10	-	-
Any Others (Specify)							
NRIs/OCBs	155	217,217	216,047	1.37	1.37	-	-
Trusts	3	11,519	11,519	0.07	0.07	-	-
Clearing Members	46	9,375	9,375	0.06	0.06	-	-
Sub Total	<b>15,366</b>	<b>9,196,388</b>	<b>8,606,685</b>	<b>57.91</b>	<b>57.91</b>	-	-
Total Public shareholding (B)	<b>15,392</b>	<b>9,893,422</b>	<b>9,298,251</b>	<b>62.30</b>	<b>62.30</b>	-	-
Total (A)+(B)	<b>15,400</b>	<b>15,880,952</b>	<b>15,277,506</b>	<b>100.00</b>	<b>100.00</b>	<b>1,400,000</b>	<b>8.82</b>
(C) Shares held by Custodians and against which Depository Receipts have been issued	-	-	-	-	-	-	-
Total (A)+(B)+(C)	<b>15,400</b>	<b>15,880,952</b>	<b>15,277,506</b>	-	<b>100.00</b>	<b>1,400,000</b>	<b>8.82</b>



## Economy Outlook

The Indian economy continue to be robust, GDP growing 8.6% in 2010-11 on the back of higher rural incomes, rising agricultural production and stronger government support. As you all know that the rural India is our primary market for our products and rural consumption expenditure estimated to be US\$202.3 million.

On the other hand Indian textile Industry and clothing market is currently estimated at USD 55 billion. The textile sector in India grew 7.5% in 2010-11, accounting for about 17% of the country's export earnings. The Indian textile and clothing market is expected to grow from US\$55 billion to US\$100-billion by 2015.

Global per capita fibre consumption is also expected to grow steadily to 11-12 kg per capita by 2025, indicating a growing requirement for fibre.

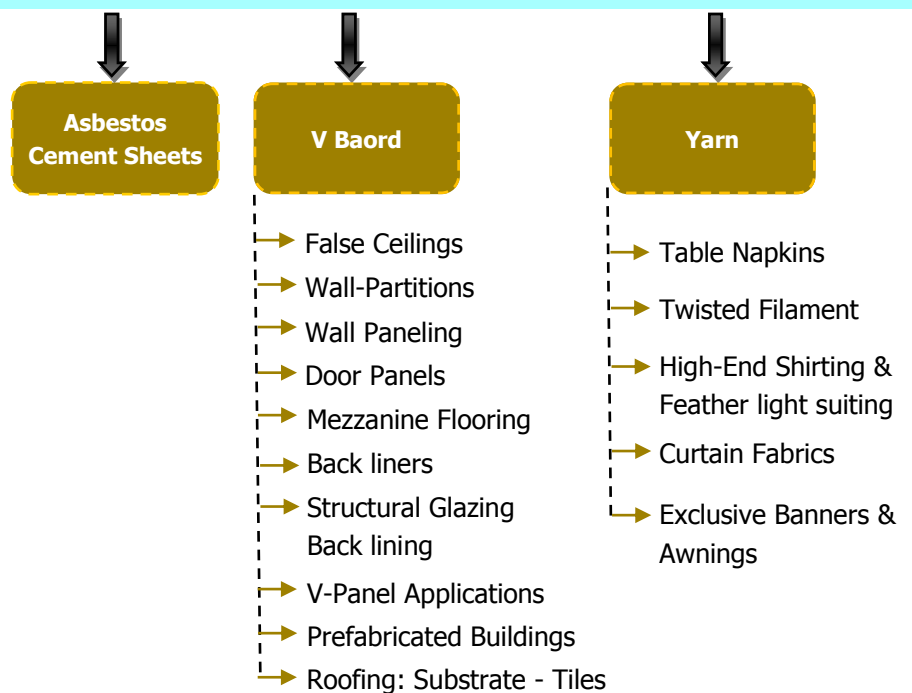
## About Visaka Industries

Visaka Industries Ltd., established in 1985, is a well diversified company with sizeable presence in Fibre cement sheets, yarn, and building products. By adhering to stringent quality control measures and being sincere to quality systems, the yarn business division of Visaka obtained ISO certificate in 1995 which has been later upgraded by ISO 9001-2000.

The company today enjoys an installed capacity of 6,30,000 tones of Fibre sheets with a strong network of 5000 Stockists/Dealers throughout India. This apart the company has depots in 36 major cities and towns, country-wide to ensure smooth supply of its products. Favorable industry developments, diversified portfolio and rich expertise in tapping the potential opportunities are going to mark a remarkable business for Visaka Industries in the coming years.

## Business Verticals of Visaka Industries

### Business Verticals



*Disclaimer: The views and information expressed by investor relations professionals in Investor Update are their own, and not that of the company officials. KCPL (Karvy Computershare Pvt Ltd) advises the users to check with certified experts before taking any investment decisions.*

